

SOCIAL AREA PRELIMINARY EXAM READING LIST

November 2, 2011

Background: Social Area students take a written Preliminary Examination during the Spring Semester of their third year in the program. The exam is taken in two parts: a sit-down exam and a take-home exam (see Social Area Handbook).

Below is the core list of readings for the Preliminary Examination. It represents the minimum knowledge base required to pass the exam. You should also review your course readings (especially core Social and Personality courses and the research methods course). We further urge you to stay current on the major professional journals (e.g., *JPSP*, *PSPB*) so that you are familiar with current research and issues in social psychology. We also suggest that for each review of a particular research program, you read at least one original journal article that describes a study discussed in the article or chapter. This is the best way to become familiar with the methods and procedures utilized in a line of research. In general, in preparing for the preliminary exam, you should be able to thoughtfully summarize, critique, and integrate the major approaches in social psychology.

History/Background

Altman, I. & Stokols, D. (1987). Broad views in psychology: Traits, interactional, organismic, and transactional. In I. Altman & D. Stokols (Eds.), *Handbook of environmental psychology* (1-32). New York: Wiley.

Lewin, K. (1951). Formalization and progress in psychology (1940). In K. Lewin & D. Cartwright (Eds.), *Field theory in social science: Selected theoretical papers* (pp. 1-29). New York: Harper & Brothers Publishers.

Ross, L., Lepper, M., & Ward, A. (2010). History of social psychology: Insights, challenges, and contributions to theory and application. In S. T. Fiske, D. T. Gilbert & G. Lindzey (Eds.), *Handbook of social psychology* (5th edition, pp. 3-50). Hoboken, NJ: John Wiley & Sons, Inc.

Taylor, S. E. (1998). The social being in social psychology. In D. T. Gilbert, S. T. Fiske, & G. Lindzey (Eds.), *The handbook of social psychology* (4th ed., Vol. I, pp. 58-95). Boston, MA: McGraw-Hill.

Research Methods

Blanton, H., & Jaccard, J. (2006). Arbitrary metrics in psychology. *American Psychologist*, *61*(1), 27-41.

Cohen, J. (1994). The earth is round ($p < .05$). *American Psychologist*, *49*(12), 997-1003.

Heinrich, J., Heine, S. J., & Norenzayan A. (2010). The weirdest people in the world? *Behavioral and Brain Sciences*, *33*, 61-135.

Miller, J.G. (2004). Culturally sensitive research questions and methods in social psychology. In C. Sansone, C. C. Morf & A. T. Panter (Eds.) *Sage handbook of methods in social psychology*, (pp. 93-116). Thousand Oaks, CA: Sage Publications.

Research Methods, contd.

Platt, J. R. (1964). Strong inference. *Science*, 146, 347-353.

Reis, H. T., & Gosling, S. D. (2010). Social psychological methods outside the laboratory. *Handbook of social psychology* (5th edition, pp. 82-114). Hoboken, NJ: John Wiley & Sons, Inc.

Rodgers, J. L. (2010). The epistemology of mathematical and statistical modeling: A quiet methodological revolution. *American Psychologist*, 65(1), 1-12.

Rucker, D. D., Preacher, K. J., Tormala, Z. L., & Petty, R. E. (2011). Mediation analysis in social psychology: Current practices and new recommendations. *Social and Personality Psychology Compass*, 5, 359-371.

Shadish, W. R., Cook, T. D., & Campbell, D. T. (2002). *Experimental and quasi-experimental designs for generalized causal inference*. Boston: Houghton Mifflin.

Following chapters only:

Chapter 1 – Experiments and generalized causal inference (pp. 1-32)

Chapter 2 – Statistical conclusion validity and internal validity (pp. 33-63)

Chapter 3 – Construct validity and external validity (pp. 64-102)

Chapter 14 – A critical assessment of our assumptions (pp. 456-504)

Shoda, Y. (2004). Individual differences in social psychology: Understanding situations to understand people, Understanding people to understand situations. In C. Sansone, C. C. Morf & A. T. Panter (Eds.) *Sage handbook of methods in social psychology*, (pp. 117-141). Thousand Oaks, CA: Sage Publications.

Wilson, T. D., Aronson, E., & Carlsmith, K. (2010). The art of laboratory experimentation. *Handbook of social psychology* (5th edition, pp. 51-81). Hoboken, NJ: John Wiley & Sons, Inc.

Aggression/Altruism

Batson, C. D. (1998). Altruism and prosocial behavior. In D. T. Gilbert, S. T. Fiske, & G. Lindzey (Eds.), *The handbook of social psychology* (4th ed., Vol. II, pp. 282-316). Boston, MA: McGraw-Hill.

Bushman, B. J., & Huesmann, L. R. (2010). Aggression. In S. T. Fiske, D. T. Gilbert & G. Lindzey (Eds.) *The handbook of social psychology* (5th edition, pp. 833-863). Hoboken, NJ: John Wiley & Sons, Inc.

Attitudes

- Chaiken, S., Liberman, A., & Eagly, A. H. (1989). Heuristic and systematic processing within and beyond the persuasion context. In J. S. Uleman & J. A. Bargh (Eds.), *Unintended thought* (pp. 212-252). New York, NY: Guilford Press.
- De Houwer, J., Thomas, S., & Baeyens, F. (2001). Associative learning of likes and dislikes: A review of 25 years of research on human evaluative conditioning. *Psychological Bulletin*, *127*, 853–869.
- Fishbein, M., & Ajzen, I. (2010). *Predicting and changing behavior: The Reasoned Action approach* (pp. 37-64). New York: Psychology Press.
- Fazio, R. H. (1990). Multiple processes by which attitudes guide behavior: The MODE Model as an integrative framework. In M. P. Zanna (Ed.), *Advances in experimental social psychology* (Vol. 23, pp. 75-109). New York: Academic Press.
- Fazio, R. H., Zanna, M. P., & Cooper, J. (1977). Dissonance and self-perception: An integrative view of each theory's proper domain of application. *Journal of Experimental Social Psychology*, *13*, 464-479.
- Harmon-Jones, E., Amodio, D. M., & Harmon-Jones, C. (2009). Action-based model of dissonance: A review, integration, and expansion of conceptions of cognitive conflict. In M. P. Zanna (Ed.), *Advances in experimental social psychology* (Vol. 41, pp. 119-166). New York: Academic Press.
- Petty, R. E., & Briñol, P. (2010). Attitude change. In R. F. Baumeister & E. J. Finkel (Eds.) *Advanced social psychology: The state of the science* (pp. 217-259). Oxford: Oxford University Press.
- Snyder, M. (1979). Self-monitoring processes. In L. Berkowitz (Ed.), *Advances in experimental social psychology* (Vol. 12). New York: Academic Press.

Decision-Making

- Dijksterhuis, A., & Nordgren, L. F. (2006). A theory of unconscious thought. *Perspectives on Psychological Science*, *1*, 95-109.
- Gilovich, T. D., & Griffin, D. W. (2010). Judgment and decision making. In S. T. Fiske, D. T. Gilbert, & G. Lindzey (Eds.) *Handbook of social psychology* (5th edition, pp. 542-588). Hoboken, NJ: John Wiley & Sons, Inc.
- Kahneman, D., & Tversky, A. (1979). Prospect theory: An analysis of decision under risk. *Econometrica*, *47*, 263-291.

- Klein, G. (1999). *Sources of power: How people make decisions*. (Chapter 3: "The Recognition-Primed Decision Model") The MIT Press: Cambridge, MA.
- Liberman, N., & Trope, Y. (2008). The psychology of transcending the here and now. *Science*, 322, 1201-1205.
- Nisbett, R. E., & Wilson, T. D. (1977). Telling more than we can know: Verbal reports on mental processes. *Psychological Review*, 84, 231-259.
- Tversky, A., & Kahneman, D. (1974). Judgment under uncertainty: Heuristics and biases. *Science*, 185, 1124-1131.
- Tversky, A., & Kahneman, D. (1981). The framing of decisions and the psychology of choice. *Science*, 211, 453-458.

Emotions

- Cacioppo, J. T., & Gardner, W. L. (1999). Emotions. *Annual Review of Psychology*, 50, 191-214.
- Fredrickson, B. L. (1998). What good are positive emotions? *Review of General Psychology*, 2, 300-319.
- Gross, J.J. (2008). Emotion regulation. In M. Lewis, J.M. Haviland-Jones, & L. F. Barrett (Eds.), *Handbook of emotions* (pp. 497-512). New York: Guilford.
- Lazarus, R.S. (1982). Thoughts on the relation between emotion and cognition. *American Psychologist*, 37, 1019-1024.
- Ortony, A. & Turner, T.J. (1990). What's basic about basic emotions? *Psychological Review*, 97, 315-331.
- Reisenzein, R. (1983). The Schachter theory of emotion: Two decades later. *Psychological Bulletin*, 94, 239-264.
- Russell, J.A. & Barrett, L.F. (1999). Core affect, prototypical emotional episodes, and other things called emotion: Dissecting the elephant. *Journal of Personality and Social Psychology*, 76, 805-819.
- Schachter, S. & Singer, J.E. (1962). Cognitive, social, and physiological determinants of emotional states. *Psychological Review*, 69, 379-399.
- Wong, Y., & Tsai, J. (2007). Cultural models of shame and guilt. In J. L. Tracy, R. W. Robins, & J. P. Tangney (Eds.), *The self-conscious emotions: Theory and research* (pp. 209-223). New York: The Guildford Press.
- Zajonc, R.B. (1980). Feeling and thinking. Preferences need no inference. *American Psychologist*, 2, 151-175.

Groups/Intergroup Processes

- Dovidio, J. F., & Gaertner, S. L. (2010). Intergroup bias. In S. T. Fiske, D. T. Gilbert, & G. Lindzey (Eds.) *Handbook of social psychology* (5th edition, pp. 1084-1121). Hoboken, NJ: John Wiley & Sons, Inc.
- Festinger, L. (1954). A theory of social comparison processes. *Human Relations*, 7, 117-140.
- Hackman, J. R., & Katz, N. (2010). Group behavior and performance. In S. T. Fiske, D. T. Gilbert, & G. Lindzey (Eds.) *Handbook of social psychology* (5th edition, pp. 1208-1251). Hoboken, NJ: John Wiley & Sons, Inc.
- Isenberg, D. J. (1986). Group Polarization: A critical review and meta-analysis. *Journal of Personality and Social Psychology*, 50, 1141-1151.
- Latane, B., Williams, K., & Harkins, S. (1979). Many hands make light work: The causes and consequences of social loafing. *Journal of Personality and Social Psychology*, 37, 822-832.
- Latane, B., & L'Herrou, T. (1996). Spatial clustering in the conformity game: Dynamic social impact in electronic groups. *Journal of Personality and Social Psychology*, 70, 1218-1230.
- Wilder, D. A. (1986). Social categorization: Implications for creation and reduction of intergroup bias. In L. Berkowitz (Ed.), *Advances in experimental social psychology* (Vol. 19, pp. 291-356). New York: Academic Press.
- Wood, J. (1989). Theory and research concerning social comparisons of personal attributes. *Psychological Bulletin*, 106, 231-248.
- Zajonc, R. B. (1965). Social facilitation. *Science*, 149, 269-274.

Person Perception and Attribution

- Ambady, N., Bernieri, F.J., & Richeson, J.A. (2000). Toward a histology of social behavior: Judgmental accuracy from thin slices of the behavioral stream. In M. P. Zanna (Ed.), *Advances in Experimental Social Psychology*, (Vol. 32, pp. 201-271). New York: Academic Press.
- Asch, S. E. (1946). Forming impressions of personality. *Journal of Abnormal Social Psychology*, 41, 258-290.
- Barsalou, L. W. (2008). Grounded cognition. *Annual Review of Psychology*, 59, 617-45.
- Gilbert, D. T. (1989). Thinking lightly about others: Automatic components of the social inference process. In J. Uleman & J. Bargh (Eds.), *Unintended thought* (pp. 189-211). New York: Guilford Press.
- Gilbert, D.T. & Malone, P.S. (1995). The correspondence bias. *Psychological Bulletin*, 117, 21-38.

- Jones, E. E., & McGillis, D. (1976). Correspondent inference theory and the attribution cube: A comparative appraisal. In J. Harvey, W. Ickes, & W. Kidd (Eds.), *New directions in attribution research* (Vol.1, pp. 389-420). Hillsdale, NJ: LEA Press.
- Kelley, H. H. (1986). Attribution theory in social psychology. In D. Levine (Ed.), *Nebraska symposium on motivation*, 15, 192-238.
- Kunda, Z. (1990). The case for motivated reasoning. *Psychological Bulletin*, 108, 480-498.
- Schacter, D. L. (1999). The seven sins of memory: Insights from psychology and cognitive neuroscience. *American Psychologist*, 54, 182-203.
- Srull, T.K. & Wyer, R.S. (1989). Person memory and judgment. *Psychology Review*, 96, 58-83.
- Trope, Y. (1986). Identification and inference processes in dispositional attribution. *Psychological Review*, 93, 239-257.
- Williams, L. E., & Bargh, J. A. (2008, 24 October). Experiencing physical warmth promotes interpersonal warmth. *Science*, 322, 606-607.
- Zebrowitz, L.A. & Collins, M.A. (1997). Accurate social perception at zero acquaintance: The affordances of a gibsonian approach. *Personality and Social Psychology Review*, 1, 204-223.

Personality and Social Behavior

- Anderson, S. M., & Berenson, K. R. (2001). Perceiving, feeling, and wanting: Experiencing prior relationships in present-day interpersonal relations. In J. P. Forges, K. D. Williams & L. Wheeler (Eds.), *The social mind* (pp. 231-256). NY: Cambridge.
- Champagne F. A., & Curley J. P. (2011). Epigenetic influence of the social environment. In A. Petronis & J. Mill (Eds), *Brain, behavior & epigenetics* (pp. 185-208). Berlin Heidelberg: Springer-Verlag.
- Funder, D. C., & Fast, L. A. (2010). Personality in social psychology. In S. T. Fiske, D. T. Gilbert, & G. Lindzey (Eds.) *Handbook of social psychology* (5th edition, pp. 668-697). Hoboken, NJ: John Wiley & Sons, Inc.
- Mischel, W., & Shoda, Y. (1995). A cognitive-affective system theory of personality: Reconceptualizing situations, dispositions, dynamics, and invariance in personality structure. *Psychological Review*, 102, 246-268.
- Morf, C. C., & Rhodewalt, F. (2001). Unraveling the paradoxes of Narcissism: A dynamic self-regulatory processing model. *Psychological Inquiry*, 12, 177-196.
- Snyder, M., & Cantor, N. (1998). Understanding personality and social behavior: A functionalist strategy. In D. Gilbert, S. Fiske, & G. Lindzey (Eds.), *The handbook of social psychology* (4th ed., Vol. I, pp. 635-679). New York: Cambridge University Press.
- Swann, W. B. (1987). Identity negotiation: Where two roads meet. *Journal of Personality and Social Psychology*, 53, 1038-1510.

The Self

- Crocker and Wolf, C. T. (2001). Contingency of self-worth. *Psychological Review*, 108, 593-673.
- Higgins, E. T. (1996). The "self-digest": Self-knowledge serving self-regulatory functions. *Journal of Personality and Social Psychology*, 71, 1062-1083.
- James, W. (1890). The self in principles of psychology. New York: Holt. Reprinted in R. F. Baumeister (Ed.) *The self in social psychology. Key readings in social psychology*, (pp. 69-77). Philadelphia: PA Psychology Press/Taylor & Francis.
- Leary, M. R., Tambor, E. S., Terdal, S. K., & Downs, D. L. (1995). Self-esteem as an interpersonal monitor: The sociometer hypothesis. *Journal of Personality and Social Psychology*, 68, 518-530.
- Linville, P., & Carlston, D. (1994). Social cognition and the self. In P. Devine, D. L. Hamilton, et al. (Eds.), *Social cognition: Impact on social psychology* (pp. 143-193). San Diego, CA: Academic Press.
- Rhodewalt, F. (1998). Self-presentation and the phenomenal self: The "carry-over effect" revisited. In J. M. Darley & J. Cooper (Eds.), *Attribution and social interaction: The legacy of Edward E. Jones* (pp. 373-421). Washington, DC: American Psychological Association.
- Robins, R. W., Norem, J. K., & Cheek, J. M. (1999). Naturalizing the self. In L. Pervin & O. P. John (Eds.) *Handbook of personality: Theory and research* (2nd edition), (pp. 443-477). New York, NY: The Guilford Press.
- Steele, C. M. (1988). The psychology of self-affirmation: Sustaining the integrity of the self. In L. Berkowitz (Ed.), *Advances in experimental social psychology*, 21, 261-301.
- Swann, Jr., W. B., & Bosson, J. K. (2010). Self and identify. In S. T. Fiske, D. T. Gilbert, & G. Lindzey (Eds.) *Handbook of social psychology* (5th edition, pp. 589-628). Hoboken, NJ: John Wiley & Sons, Inc.

Self-Regulation and Motivation

- Aspinwall, L. G. (1998). Rethinking the role of positive affect in self-regulation. *Motivation and Emotion, 22*, 1-32.
- Bandura, A. (2001). Social cognitive theory: An agentic perspective. *Annual Review of Psychology, 52*, 1-26. (Retrieved electronically).
- Bargh, J. A., & Chartrand, T. L. (1999). The unbearable automaticity of being. *American Psychologist, 54*, 462-479.
- Bargh, J. A., Gollwitzer, P. M., & Oettingen, G. (2010). Motivation. In S. T. Fiske, D. T. Gilbert & G. Lindzey, (Eds.) *Handbook of social psychology* (5th edition, pp. 268-316). Hoboken, NJ: John Wiley & Sons, Inc.
- Baumeister, R.F. & Heatherton, T.F. (1996). Self-regulation failure: An overview. *Psychological Inquiry, 7*, 1-15.
- Cantor, N. (1990). From thought to behavior: "Having" and "doing" in the study of personality and cognition. *American Psychologist, 45*, 735-750.
- Carver, C. S., & Scheier, M. F. (1990). Origins and functions of positive and negative affect: A control-process view. *Psychological Review, 97*, 19-35.
- Fiske, S. T. (2007). Core social motivations: Views from the couch, consciousness, classroom, computers, and collectives. In J. Y. Shah & W. L. Gardner (Eds.), *Handbook of motivation science* (pp. 3-22). New York: Guilford Press.
- Hagger, M. S., Wood, C., Stiff, C., & Chatzisarantis, N. L. D. (2010). Ego depletion and the strength model of self-control: A meta-analysis. *Psychological Bulletin, 136*(4), 495-525.
- Higgins, E. T. (1997). Beyond pleasure and pain. *American Psychologist, 52*, 1280-1300.
- Leary, M. R. (2010). Affiliation, acceptance, and belonging: The pursuit of interpersonal connection. In S. T. Fiske, D. T. Gilbert, & G. Lindzey (Eds.) *Handbook of social psychology* (5th edition, pp. 864-897). Hoboken, NJ: John Wiley & Sons, Inc.
- Lepper, M. R., & Henderlong, J. (2000). Turning "play" into "work" and "work" into "play": 25 years of research on intrinsic versus extrinsic motivation. In C. Sansone & J. M. Harackiewicz (Eds.), *Intrinsic and extrinsic motivation: The search for optimal motivation and performance* (pp. 257-307). San Diego, CA: Academic Press.
- Sansone, C., & Smith, J. L. (2000). Interest and self-regulation: The relation between having to and wanting to. In C. Sansone & J. M. Harackiewicz (Eds.), *Intrinsic and extrinsic motivation: The search for optimal motivation and performance* (pp. 341-372). San Diego, CA: Academic Press.

Social Influence

Asch, S. E. (1955). Opinions and social pressure. *Scientific American*, 193, 31-35.

Burger, J. M. (2009). Replicating Milgram: Would people still obey today? *American Psychologist*, 64, 1-11. [Entire special issue, including all commentaries.]

Cialdini, R.B. & Trost, M.R. (1998). Social influence: Social norms, conformity, and compliance. In D. T. Gilbert, S. T. Fiske, & G. Lindzey (Eds.), *The handbook of social psychology* (4th ed., Vol. II, pp. 151-192). Boston, MA: McGraw-Hill.

D. J. Terry & M. A. Hogg (Eds.) (2000). *Attitudes, behavior and social context: The role of norms and group membership*. Mahwah, NJ: L. Erlbaum Associates.

Highly recommended:

Ch. 1; Hogg, M. A., & Terry, D. J. Social contextual influences on attitude-behavior correspondence, attitude change, and persuasion. (pp. 1-9).

Ch. 6 Miller, D. T., Monin, B., & Prentice, D. A. Pluralistic ignorance and social identity: When the group and the individual diverge. (pp. 95-113).

Ch. 8. Mackie, D. M., & Queller, S. The impact of group membership on persuasion: Revisiting "Who says what to whom with what effect?". (pp. 135-155).

Keizer, K., Lindenberg, S., & Steg, L. (2008, 12 December) The spreading of disorder. *Science*, 322, 1681-1685. [Winner of the 2008 Robert B. Cialdini Award for Applied Research]

Latane, B., & Nowak, A. (1994). Attitudes as catastrophes: From dimensions to categories with increasing involvement. In R. R. Vallacher & A. Nowak (Eds.), *Dynamical systems in social psychology* (pp. 219-249). San Diego, CA: Academic Press.

Schroeder, C. M. & Prentice, D. A. (1998). Exposing pluralistic ignorance to reduce alcohol use among college students. *Journal of Applied Social Psychology*, 28 (23), 2150-2180.

Werner, C. M., Brown, B. B., & Sansone, C. (2008). Guided group discussion and attitude change: The roles of normative and informational influence. *Journal of Environmental Psychology*, 28, 27-41.

Fisher, J. D., Fisher, W. A., Bryan, A. D., & Misovich S. J. (2002). Information-Motivation-Behavioral Skills Model-Based HIV Risk Behavior Change Intervention for Inner-City High School Youth. *Health Psychology*, 21(2), 177-186.

Wood, W. (2000). Attitude change: Persuasion and social influence. *Annual Review of Psychology*, 51, 539-570.

Social Psychophysiology / Neuroscience

- Blascovich, J. & Tomaka, J. (1996). The biopsychosocial model of arousal regulation. In M. Zanna (Ed.), *Advances in experimental social psychology* (Vol 28, pp. 1-51). San Diego, CA: Academic Press.
- Cacioppo, J. T., Berntson, G. G., Sheridan, J.F., & McClintock, M. K. (2000). Multi-level integrative analyses of human behavior: Social neuroscience and the complementing nature of social and biological approaches. *Psychological Bulletin*, 126, 829-843.
- Lieberman, M. D. (2007). Social cognitive neuroscience: A review of core processes. *Annual Review of Psychology*, 58, 259-89.
- Shapiro, D. & Crider, A. (1969). Psychophysiological approaches in social psychology. In G. Lindzey & E. Aronson (Eds.), *The handbook of social psychology*, (2nd edition, pp. 1-49). London: Addison-Wesley.

Social Relationships/Interpersonal Relations

- Baldwin, M.W. (1992). *Relational* schemas and the processing of social information. *Psychological Bulletin*, 112, 3, 461-484.
- Bolger, N., Zuckerman, A., & Kessler, R. C. (2000). Invisible support and adjustment to stress. *Journal of Personality and Social Psychology*, 79, 953-961.
- Clark, M. S., & Lemay, Jr., E. P. (2010). Close relationships. In S. T. Fiske, D. T. Gilbert, and G. Lindzey (Eds.) *Handbook of Social Psychology* (5th edition, pp. 898-940). Hoboken, NJ: John Wiley & Sons, Inc.
- Clark, M.S. & Mills, J. (1993). The difference between communal and exchange relationships: What it is and is not. *Personality and Social Psychology Bulletin*, 19, 684-691.
- Clark, M. S., & Pataki, S. P. (1995). Interpersonal processes influencing attraction and relationships. In A. Tesser (Ed.), *Advanced social psychology* (pp. 282-331). New York: McGraw-Hill.
- Hazan, C. & Shaver, P. (1987). Romantic love conceptualized as an attachment process. *Journal of Personality and Social Psychology*, 52, 511-524.
- Murray, S. L., Holmes, J. G., & Collins, N. L. (2006). Optimizing assurance: The risk regulation system in relationships. *Psychological Bulletin*, 132, 641-666.
- Reis, H.T., Collins, W.A., & Berscheid, E. (2000). The relationship context of human behavior and development, *Psychological Bulletin*, 126, 844-872.
- Sbarra, D.A., & Hazan, C. (2008). Co-regulation, dysregulation, self-regulation: An integrative analysis and empirical agenda for understanding adult attachment, separation, loss, and recovery. *Personality and Social Psychology Review*, 12, 141-167.

Social Relationships/Interpersonal Relations, contd.

Smith, K.P. & Christakis, N.A. (2008). Social networks and health. *Annual Review of Sociology*, 34, 405-429.

Taylor, S. E., Klein, L. C., Lewis, B. P., Gruenewald, T. L., Gurung, R. A. R., & Updegraff, J. A. (2000). Biobehavioral responses to stress in females: Tend-and-befriend, not fight-or-flight. *Psychological Review*, 107, 411-429.

Stereotypes and Prejudice

Crocker, J., & Major, B. (1989). Social stigma and self-esteem: The self-protective properties of stigma. *Psychological Review*, 96, 608-630.

Devine, P. G. (1989). Stereotypes and prejudice: Their automatic and controlled components. *Journal of Personality and Social Psychology*, 56, 5-18.

Fazio, R. H., & Olson, M. A. (2003). Implicit measures in social cognition research: Their meaning and use. *Annual Review of Psychology*, 54, 297-327.

Gaertner, S. L., & Dovidio, J. F. (1986). The aversive form of racism. In J. F. Dovidio & S. L. Gaertner (Eds.), *Prejudice, discrimination, and racism* (pp. 61-89). New York: Academic Press.

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Monteith, M. J. (1993). Self-regulation of prejudiced responses: Implication for progress in prejudice reduction efforts. *Journal of Personality and Social Psychology*, 65, 469-485.

Schmader, T., Johns, M., & Forbes, C. (2008). An integrated process model of stereotype threat effects on performance. *Psychological Review*, 115, 336-356.

Smith, J. L., Sansone, C., & White, P. H. (2007). The stereotyped task engagement process: The role of interest and achievement motivation. *Journal of Educational Psychology*, 99, 99-114.

Steele, C. M., Spencer, S. J., & Aronson, J. (2002). Contending with group image: The psychology of stereotype and social identity threat. In M. P. Zanna (Ed.), *Advances in experimental social psychology*, Vol. 34. (pp. 379-440). San Diego, CA: Academic Press.